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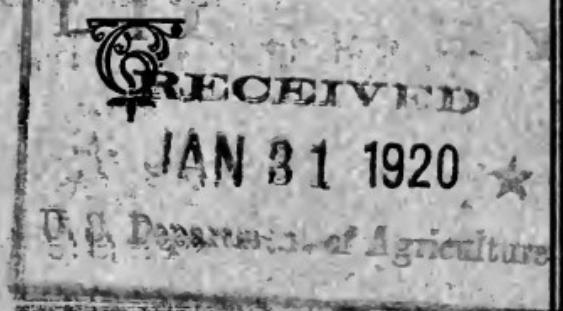
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LATEST RETAIL

PRICE LIST

of

NURSERY STOCK



FOR

SPRING OF 1920

THE HAWKS NURSERY
COMPANY

WAUWATOSA, WISCONSIN

Varieties of fruit trees recommended for Wisconsin, Illinois, Iowa, Minnesota, Northern Michigan and other states in the Middle West.

APPLES

- | | |
|----------------------|----------------------|
| ✓ Yellow Transparent | ✓ McMahon's White |
| ✓ Duchess | ✓ North Star |
| ✓ Fameuse or Snow | ✓ Northwest Greening |
| ✓ Okabena | ✓ Stayman's Winesap |
| ✓ Delicious | ✓ Wealthy |
| ✓ McIntosh Red | ✓ Winter Banana |
| | ✓ Wolf River |

CRAB APPLES

- | | |
|----------------------|-----------|
| ✓ Large Red Siberian | Hyslop |
| | ✓ Whitney |

PEARS

- | | |
|------------------|--------------------|
| Duchess Dwarf | Bartlett |
| ✓ Flemish Beauty | ✓ Clapp's Favorite |
| | Kieffer |

CERRIES

- | | |
|------------------|---------------------|
| ✓ Compass | ✓ English Morello |
| ✓ Early Richmond | ✓ Large Montmorency |

PLUMS

- | | |
|------------------|----------------|
| Hansen's Hybrids | ✓ Lombard |
| ✓ Cherosota | ✓ Reine Claude |
| ✓ Hanska | ✓ Burbank |
| ✓ Opata | ✓ Lincoln |
| ✓ Sansota | ✓ De Soto |
| ✓ Sapa | ✓ Surprise |
| ✓ Toka | ✓ Wolf |

RETAIL PRICE LIST

of

THE HAWKS NURSERY COMPANY

WAUWATOSA, - WISCONSIN

INSTRUCTIONS TO SALESMEN

1. Before sending in orders be sure that each order is dated and properly filled out. Be sure to name the varieties of each class of stock sold, writing the names plainly on the back of the order.
2. Please be careful to give the street and number of customer, if in the city. If in the country, don't fail to give the post office address and rural route number and also the location of customer, whether north, south, east or west and number of miles from delivery point.
3. Remember that we pay the freight and make no extra charges for packing or boxing.
4. SPECIAL NOTICE. In this price list we have cut out all undesirable varieties, listing those suitable and best for the territory in which you live.
5. Sell only varieties listed in PRICE LIST, unless other varieties are requested by customer, in which case we will try to obtain them.

APPLES

No. 1 Grade, 5 to 6 ft.
\$1.25 each; \$7.00 for six.

No. 1 Grade, 4 to 5 ft.
\$1.00 each; \$5.50 for six.

Alexander	NORTHERN SPY
ARKANSAS	N. W. GREENING
BLACK	Okabena
Bailey Sweet	Oliver
BALDWIN	Patten's Greening
Baxter	Peerless
Ben Davis	Pewaukee
CAROLINE RED	Pumpkin Sweet
JUNE	Rambo
DELICIOUS	Rawles Janet
Duchess of Old	Red Astrachan
Early Harvest	R. I. Greening
Fameuse, 2d grade	ROME BEAUTY
GANO	Roxbury Russett
Golden Russett	Spitzenburg
Gravenstein	STAYMAN'S
GRIMES GOLDEN	WINESAP
Hibernal	E. Strawberry
Jonathan	Talman Sweet
King of T. Co.	Wagener
Longfield	Wealthy
MAIDEN'S	WINESAP
BLUSH	WINTER
Malinda	BANANA
Mann	Wisconsin Russett
McIntosh Red	YELLOW TRANSPARENT
McMahon White	
Newton Pippin	

CRAB APPLES

No. 1 Grade, 5 to 6 ft.

\$1.25 each; \$7.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.00 each; \$5.50 for six.

General Grant	Martha
Hyslop, 2d grade only	Minnesota Crab
Large Yellow Siberian	Sweet Briar

Whitney, 2d grade only

STANDARD PEARS

No. 1 Grade, 5 to 6 ft.

\$1.50 each; \$8.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.25 each; \$6.50 for six.

BARTLETT	KIEFFER
Clapp's Favorite	LINCOLN CORE-
Duchess d'Ang.	LESS
Flemish Beauty	Seckel
GARBER	Sheldon

DWARF PEARS

3 to 4 ft.

\$1.00 each; \$12.00 per dozen.

Bartlett	Kieffer
Clapp's Favorite	Seckel
DUCHESS d'ANG.	Warden-Seckel

CHERRIES

SOUR SORTS

No. 1 Grade, 4 to 6 ft.

\$1.50 each; \$8.00 for six.

No. 1 Grade, 3 to 4 ft.

\$1.25 each; \$6.50 for six.

Baldwin	L A R G E MONT-
Compass	MORENCY
DYEHOUSE	MAY DUKE
E A R L Y RICH-	Ostheime
MOND	WRAGG
ENGLISH	
MORELLO	

SWEET SORTS

No. 1 Grade, 4 to 6 ft.

\$2.00 each.

No. 1 Grade, 3 to 4 ft.

\$1.50 each.

Black Tartarian
Governor Wood

SCHMIDT'S
BIGARREAU
Yellow Spanish

PLUMS

No. 1 Grade, 5 to 6 ft.

\$1.50 each; \$8.00 for six.

No. 1 Grade, 4 to 5 ft.

\$1.25 each; \$6.50 for six.

Native Varieties

Hawkeye
Wild Goose

✓ WOLF
✓ Wyant

PLUMS

European Varieties

Beauty Maples	Grand Duke
BRADSHAW	SHIPPER'S
Damson	PRIDE

Japanese Varieties

ABUNDANCE	Wickson
BURBANK	

HANSEN HYBRIDS

No. 1 Grade, 5 to 6 ft.
\$1.75 each.
No. 1 Grade, 4 to 5 ft
\$1.50 each.

HANSKA	SAPA
OPATA	TOKA

PEACHES

No. 1 Grade, 4 to 5 ft.
\$1.00 each.
No. 1 Grade, 3 to 4 ft.
75c each.

These Prices Cover All Varieties Listed in Catalogue

APRICOTS

\$1.25 each; \$12.00 per dozen.
Russian Apricot

NECTARINES

\$1.00 each; \$10.00 per dozen.
Red Roman ✓ White Roman

QUINCES

\$1.50 each.

Borageat

✓ Orange

GRAPES

2 Yr. No. 1.

Strong Vines with good roots and tops.

The Letter following the name gives the color: (B) for black, (R) for red and (W) for white.

CLASS A

75c each; \$8.00 per dozen.

✓ AGAWAM (R)	✓ Moore's Early (B)
✓ Clinton (B)	✓ NIAGARA (W)
✓ Concord (B)	✓ Worden (B)
✓ Lindlay (R)	

CLASS B.

\$1.00 each; \$10.00 per dozen.

✓ AMBER QUEEN	✓ MOORE'S DIA-
✓ BRIGHTON (R)	MOND (W)
✓ CAMPBELL'S EARLY (B)	✓ Pocklington (W)

CURRENTS

2 Yr. No. 1, Strong Plants.

✓ PERFECTION, 75c each; \$8.00 per dozen.

50c each; \$5.00 per dozen.

✓ Cherry	✓ Pomona
✓ Fay's Prolific	✓ WILDER

GOOSEBERRIES

2 Yr. No. 1, Strong Plants.

50c each; \$5.00 per dozen.
Downing Pearl
Houghton

CLASS B.

75c each; \$8.00 per dozen.
Chautauqua

RASPBERRIES

These are all GOOD STRONG TRANS-
PLANTS.

Do not sell less than six of a kind.

\$3.00 per dozen; \$15.00 per 100.

Columbian (Purple) Mammoth Cluster
Cumberland (Black) (Black)
Gault (Red) Marlboro (Red)
Gregg (Black)

ST. REGIS (Everbearing) and HERBERT

30c each; \$3.50 per dozen; \$20.00 per 100.
Minnesota, No. 4 (Red) \$3.50 per doz.

BLACKBERRIES

ROOT CASTING PLANTS

Do not sell less than six of a kind.

\$3.00 per dozen; \$15.00 per 100.

Ancient Briton Erie
Early Harvest Rathbun
Eldorado

BLOWER, \$3.00 per dozen.

RHUBARB

(Pie Plant)—Good Strong Plants

25c each; \$3.00 per dozen; \$15.00 per hundred.

Early Scarlet

Myatt's Linnaeus

Victoria

ASPARAGUS

2 Yr. No. 1.

Do not sell less than 25 of a kind.

\$1.00 per 25; \$3.00 per 100.

Palmetto

ORNAMENTAL TREES

Young Smooth Stock. Not rough and overgrown.

All first class in size and quality.

Note 1—The size mentioned after each variety is that considered as proper for first class trees, suitable for transplanting. The size varies according to the habit of growth of varieties mentioned, as some trees when fully grown are smaller than others of the same age, but equally as good.

Note 2—To avoid a misunderstanding in regard to sizes: the 6-8 ft. size takes in trees 6 feet high and over, but **does not include** any 8 foot trees; the 8-10 foot size includes trees 8 feet and over, but does not include any 10 foot trees. For instance, if an 8 foot tree is desired, an 8-10 ft. tree must be ordered.

Note 3—Trees suitable for street planting are marked (S), and those suitable for lawns are marked (L). Those that can be used for either are marked (S&L)

ORNAMENTAL TREES

	Each.	Doz.
Ailanthus (Tree of Heaven) (L)	\$2.00	\$20.00
Ash American, 6-8 ft. (S&L)...	1.50	15.00
Birch Cut-Leaf Wpg., 6-8 ft. (L)	2.50	25.00
Catalpa Speciosa, 6-8 ft. (S&L).	1.00	10.00
" Bungei, (S&L)	3.00	30.00
Chestnut Am. Sweet, 4-6 ft.....	1.25	10.00
Crab Bechtels, 3-4 ft. (L).....	3.00	30.00
Elm, American, 6-8 ft. (S&L)...	.75	8.00
" American, 8-10 ft. (S&L). 1.00	1.00	10.00
" Camperdown Wpg., 6 ft. (L)	4.00	40.00
Linden, Amer., 6-8 ft. (S&L)...	2.00	20.00
" Amer., 8-10 ft. (S&L).. 3.00	3.00	30.00
" European, 6-8 ft. (S&L) 2.00	2.00	20.00
" " 8-10 ft. (S&L) 2.00	2.00	20.00
Maple, Ash Leaved (Box Elder) 6-8 ft. (S)	1.00	10.00
" Ash Leaved (Box Elder) 8-10 ft. (S)	1.25	12.00
" Norway, 6-8 ft. (S&L).. 2.50	2.50	25.00
" Norway, 8-10 ft. (S&L). 3.00	3.00	30.00
" Schwedlerii, (Purple Leaf) 6-8 ft. (S&L)..... 4.00	4.00	40.00
" Silver-Leaved, 6-8 ft. (S) 1.00	1.00	10.00
" Silver-Leaved, 8-10 ft. (S)	1.50	15.00
" Sugar or Hard, 8-10 ft. (S)	2.50	25.00
" Weir's Cut-Leaf, 6-8 ft. (L)	2.00	20.00

ORNAMENTAL TREES

		Each.	Doz.
Mountain Ash, Europe, 6-8 ft.			
	(L)	\$2.00	\$20.00
" " Oak Lvd., 6-8 ft.	(L)	3.00	30.00
" " Weeping, 6-8 ft.	(L)	4.00	40.00
Mulberry, Russian, 6-8 ft.....		1.00	10.00
" Tea's Weeping		4.00	40.00
Plum, Purple Leaf (<i>Prunus Pissardi</i>) 3-4 ft. (L).....		1.25	12.00
Poplar Bolleana, 6-8 ft. (S&L) ..		1.50	15.00
		Each. Doz.	100
Poplar, Carolina, 6-8 ft.			
	(S)	\$0.60	\$6.00
" Carolina, 8-10 ft.	(S) . . . . .	.75	8.00
" Lombardy, 6-8 ft.	(S) . . . . .	.75	8.00
" Lombardy, 8-10 ft.	(S)	1.00	10.00
" Norway, 6-8 ft.	(S) . . . . .	.60	6.00
" Norway, 8-10 ft.	(S) . . . . .	.75	8.00
		Each. Doz.	100
Sycamore, or Plane Tree, Amer., 6-8 ft. (S&L).....		1.50	15.00
" or Plane Tree, Oriental, 6-8 ft. (S&L) ...		1.50	15.00
Thorn, Paul's New, (Crimson)			
4-5 ft.		2.00	20.00
" Double White Flw. (L)		2.00	20.00
Tulip Tree, 5-6 ft. (S&L).....		2.00	20.00
Walnut Black, 4-5 ft.		1.00	10.00
Willow, Golden, 6-8 ft.		1.00	10.00
" Laurel Leaf, 6-8 ft....		1.00	10.00
" Wisconsin Wpg., 6-8 ft.		1.25	12.00

EVERGREENS

Note—We replace Evergreens only at regular price. All Evergreens are twice transplanted.

	Doz.	100
Arbor Vitae, Am., 12-18 in.....	\$6.00	\$45.00
" Am., 18-24 in.....	8.00	60.00

	Each.	Doz.
" " Am., 2-3 ft.....	1.50	10.00
Pine, Austrian, 18-24 in.....	1.50	15.00
" Mugho Dwarf	5.00	50.00
" Scotch, 18-24 in.....	1.50	15.00
" White, 2-3 ft.....	1.50	15.00

	Doz.	100
Spruce, Norway, 12-18 in.....	\$6.00	\$45.00
" Norway, 18-24 in.....	8.00	55.00

	Each.	Doz.
" Norway, 2-3 ft.....	\$1.25	\$12.00

SPRUCE COLORADO BLUE

Every tree with ball of dirt and burlaped.

	Each.
18-24 in.	\$6.00
2-3 ft.	8.00

HEDGINGS

(Sell not less than 25 of a kind)

	Per 100
Barberry Thunbergi, 12-15 in.....	\$30.00
Privet, California, 12-18 in.....	10.00
" California, 18-24 in.....	12.00
" California, 2-3 ft.....	18.00
" North Armour, 12-18 in.....	25.00
" North Armour, 18-24 in.....	30.00
" North Armour, 2-3 ft.....	35.00

UPRIGHT SHRUBS

Clean, Bright Stock, Strictly First Class.

Note—The size mentioned after each variety is that considered as proper for first class plants, suitable for transplanting.

The size varies according to the habit of growth of the varieties mentioned, as some plants when fully grown are smaller than others, but equally as good. All will be 2 to 3 feet except as noted.

	Each.	Doz.
Almond, Double Flowering, Red and White	\$1.00	\$10.00
Altheas, Bush Form, Double Red, White, Pink, Purple, and Blue .....	.75	8.00
Althea, Tree Form, 3-4 ft.....	1.00	10.00
Aralia Spinosa	1.50	15.00
Barberry Thunbergii, 18-24 in..	.50	6.00
" Thunbergii, 2-3 ft.....	.75	8.00
Butterfly Bush .....	.75	8.00
Calycanthus (Sweet Scented Shrub) .....	.75	8.00
Cornus (Dogwood) Mascula...	.75	8.00
" Sanguinea (Red Br.)...	.75	8.00
Currant, Red or Yellow Flw...	.75	8.00
Deutzia, Candida . ....	.75	8.00
" Crenata . ....	.75	8.00
" Gracillis . ....	.75	8.00
" Lemoinei .....	.75	8.00
" Pride of Rochester....	.75	8.00
Eleagnus, Longpipes	1.00	10.00
Elder, Fern Leaved.....	.75	8.00
" Golden .....	.75	8.00
Enonymus, 3-4 ft.....	1.00	9.00
Forsythia, Fortuni .....	.75	8.00
Fringe, Purple	1.00	10.00
Honeysuckle, Red and White Tartarian .....	.75	8.00

UPRIGHT SHRUBS

Each. Doz.

Hydrangea, Arborescens Grandiflora Alba, 2 ft.....	\$1.00	\$10.00
Hydrangea, Paniculata G.....	1.00	10.00
" Tree Form, 3-4 ft..	2.00	20.00
Kerria Japonica	1.00	10.00
Lilacs, Charles X.....	1.50	12.00
" Frau Dammann	1.50	12.00
" Leon Simon	1.50	12.00
" Ludwig Spaeth	1.50	12.00
" Mad. Chatenay	1.50	12.00
" Marie Legraye	1.50	12.00
" Persian Purple .....	.75	8.00
" Purple, Common .....	.75	8.00
" White, Common .....	.75	8.00
" Tree Form, 3-4 ft., White or Purple	1.50	15.00
" Villosa Tree	1.50	15.00
Plum, Double Flowered (Prunus Triloba)	1.50	15.00
Privet (See under Hedging)		
Quince Japan, Scarlet.....	.75	8.00
Snowball, Common .....	.75	8.00
" Highbush Cranberry.	.75	8.00
" Japan	1.00	10.00
" Tree Form	1.50	15.00
Snowberry, Red Fruited .....	.75	8.00
" White Fruited ...	.75	8.00
Spirea Anthony Waterer, 18-24 in. .....	.75	8.00
" Billardi .....	.75	8.00
" Bumalda .....	.75	8.00
" Callosa Alba .....	.75	8.00
" Golden Leaved (Aurea)..	.75	8.00
" Prunifolia .....	.75	8.00
" Thunbergil, 18-24 in....	.75	8.00
" Van Houtte .....	.75	8.00
Sumach, Cut Leaf .....	.75	8.00
" Staghorn .....	.75	8.00
Syringa, Golden	1.00	10.00
" Mock Orange .....	.75	8.00
Veburnum, Lantana .....	.75	8.00
" Dentatum .....	.75	8.00

UPRIGHT SHRUBS

	Each.	Doz.
Tamarix . . . . .	.75	\$8.00
Weigelia, Candida . . . . .	.75	8.00
" Eva Rathke	1.00	10.00
" Rosea . . . . .	.75	8.00
" Variegated, 2 ft.....	1.00	9.00
Yucca . . . . .	.60	6.50

PAEONIAS

These magnificent plants are among the showiest and choicest of our gardens. The fragrance and delicate tints and shades of their beautiful flowers render them like the Rose, practically indispensable. They are absolutely hardy and of the easiest culture. We list below a superb collection of varieties in separate colors as well as named varieties:

Each. Doz.

Flesh, Pink, Purple, Red, Scarlet, White and Yellow.....	\$0.75	\$ 8.00
Fringe Leaf	1.00	9.00

NAMED SORTS

\$1.00 each; \$10.00 per dozen.

Agida	Queen Victoria
Emperor William	Rosea
Festiva Maxima	Rubra
F. Ortegat	

PHLOX

Each. Doz.

All Colors	\$0.35	\$ 4.00
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NAMED SORTS

50c each; \$5.00 per dozen.

Aetna	Frau Lassberg
Bridesmaid	Lothair
Coquelicot	Miss Lingard
Eclaireur	Pantheon
Eiffel Tower	Richard Wallace

CLIMBING VINES

		Each.	Doz.
Ampelopsis, Englemanni	\$0.60	\$ 6.50	
" Quinquefolia (Am. Ivy) .....	.60	6.50	
" Veitchii (Japan Ivy)	1.00	10.00	
Bignonia (Trumpet Vine) .....	.75	8.00	
Clematis, Duchess of Edinburgh	1.25	12.00	
" Henryii	1.25	11.00	
" Jackmanni	1.25	11.00	
" Mad. Ed. Andre.....	1.25	11.00	
" Paniculata .....	.75	8.50	
" Ramona	1.25	12.00	
Honeysuckle, Hall's Japan.....	.75	8.00	
" Monthly Fragrant .....	.75	8.00	
" Scarlet Trumpet. ....	.75	8.00	
Matrimony Vine .....	.75	8.00	
Wisteria, Purple .....	.75	8.00	
" White	1.00	10.00	
Bittersweet Vine .....	.75	8.00	

ROSES

In this list we include only such sorts as we know will give BEST RESULTS to the customer.

Our Roses are STRONG, two year old plants, grown out of doors, well rooted, hardy and first class. EVERY PLANT HAS BLOSSOMED BEFORE IT IS SENT OUT, and hence is more valuable than plants sent out by mail, or those offered at cheap prices, which are mere tender shoots, started in a greenhouse, and without strength enough to withstand the shock of transplanting.

Except where budding will make a stronger plant, our Roses are grown on their own roots.

HYBRID PERPETUAL ROSES

Sell by color—not by name.

(Those that bloom several times during the summer.)

\$1.50 each.

\$2.00 Harrison Yellow Rugosa, Red

\$2.00 Persian Yellow Rugosa, White

\$2.00 Frau Karl Drunschki

New Hybrid Teas.

(Half Hardy)

\$2.00 Gruss an Teplitz

CLIMBING ROSES

\$1.00 each; 3 for \$3.00; \$12.00 per dozen.

Baltimore Belle	Pink Rambler
Blue Rambler	Queen of Prairie
Crimson Rambler	Seven Sisters
Dorothy Perkins	Tausendschon
Excelsa (Red Dorothy Perkins)	White Rambler
Flower of Fairfield (Everblooming Crim. Rambler)	Wichuriana Yellow Rambler

New Climbing Rose.

\$1.50 each; \$15.00 per dozen.

CLIMBING AMERICAN BEAUTY

HERBACEOUS PERENNIALS

Each. Doz.

Anemone Queen Charlotte.....	\$0.50	\$ 6.00
“ Whirlwind .....	.50	6.00
Blue Bird Flower (Veronica)...	.60	7.00
Columbine .....	.50	5.00

HERBACEOUS PERENNIALS

	Each.	Doz.
Coreopsis Lanceolata .....	.50	5.00
Day Lily .....	.50	5.00
Dicentra (Bleeding Heart).....	.50	5.00
Eulalia Japonica .....	.50	5.00
Fox Glove (Digitalis).....	.50	5.00
Gaillardia .....	.50	5.00
Golden Glow .....	.30	3.00
Hollyhock, Double (All Colors)	.50	5.00
Iris, Japan and German.....	.50	5.00
Larkspur (Delphinium) .....	.50	5.00
Poppy, Oriental .....	.50	5.00
Shasta Daisy .....	.50	5.00
Tritoma (Red Hot Poker).....	.50	5.00

STRAWBERRY PRICE LIST

STRAWBERRIES

(Sell Strawberries for Spring Only)

Common sorts such as—Aroma, Aug. Luther, Bederwood, Clyde, Michels Early, Jessie, Bubach, Stevens Late Champion, Sen. Dunlop, Glen Mary, Etc., \$3.00 per 100; 500 for \$12.00; 1000 for \$20.00.

(All express prepaid)

EVERBEARING VARIETIES

(Sell for Spring only)

Americus, Pan American, Progressive, Iowa and Superb—\$2.00 for 25; \$3.50 for 50; \$6.00 per 100.

FOREST TREE SEEDLINGS

Do not sell less than 50 of one variety.

	100	1000
Black Locust, 12-18 in.....	\$3.00	\$25.00
Box Elder, 2-3 ft.....	6.00	50.00
Catalpa Speciosa, 2-3 ft.....	5.00	35.00
Elm, American, 2-3 ft.....	6.00	45.00
Maple, Silver, 2-3 ft.....	6.00	45.00
Mulberry, Russian, 2-3 ft.....	5.00	45.00
Poplar, Carolina, 3-4 ft.....	15.00	125.00
Poplar, Norway, 3-4 ft.....	15.00	125.00
Willow, Russian Golden, 3-4 ft..	8.00	65.00





